

**Comparative Cash Flow**

				30th Anniversary	
<b>INCOME</b>	<b>2014</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>	<b>2018</b>
Dues	\$18,870.00	\$21,191.00	\$26,104.00	\$28,610.00	\$23,520.00
Angel Fund	\$16,981.00	\$27,420.00	\$14,530.00	\$24,166.00	\$22,735.00
Board Support	\$24,100.00	\$29,401.00	\$28,476.00	\$22,150.00	\$23,800.00
Memorial Fund	\$32,925.00	\$1,300.00	\$1,500.00	\$75,000.00	\$1,300.00
<b>TOTAL INCOME</b>	<b>\$92,876.00</b>	<b>\$79,312.00</b>	<b>\$70,610.00</b>	<b>\$149,926.00</b>	<b>\$71,355.00</b>
<b>DISBURSEMENTS</b>					
Contract Labor - Director	\$49,992.00	\$49,992.00	\$44,760.00	\$44,596.00	\$54,158.00
Contract Labor - Others	\$4,800.00	\$3,700.00	\$4,000.00	\$4,000.00	\$4,000.00
Printing	\$5,326.00	\$5,172.00	\$6,261.00	\$9,017.16	\$7,978.00
Mailings	\$4,338.00	\$3,184.00	\$2,572.00	\$1,749.22	\$1,988.00
Telephone	\$2,917.00	\$2,800.00	\$2,940.00	\$3,021.31	\$4,109.00
Office Supplies	\$1,285.00	\$642.00	\$824.00	\$815.57	\$1,367.00
Advertising / Promotions	\$1,768.00	\$2,732.00	\$1,402.00	\$2,005.50	\$1,474.00
Internet - OCL	\$7,807.00	\$6,990.00	\$6,750.00	\$5,800.00	\$5,820.00
Internet - Orthodox News	\$6,837.00	\$5,730.00	\$6,388.00	\$5,616.15	\$5,820.00
Board Meetings	\$3,514.00	\$3,913.00	\$3,461.00	\$9,229.00	\$4,765.00
Computer Maintenance	\$548.00	\$815.00	\$1,255.00	\$229.00	\$648.00
Travel	\$1,233.00	\$2,518.00	\$1,350.00	\$3,823.00	\$4,430.00
Insurance	\$1,783.00	\$1,687.00	\$1,692.00	\$1,417.00	\$743.00
<b>TOTAL DISBURSEMENTS</b>	<b>\$92,148.00</b>	<b>\$89,875.00</b>	<b>\$83,655.00</b>	<b>\$91,318.91</b>	<b>\$97,300.00</b>
<b>NET INCREASE / DECREASE</b>	<b>\$728.00</b>	<b>-\$10,563.00</b>	<b>-\$13,045.00</b>	<b>\$58,607.09</b>	<b>-\$25,945.00</b>

Budget

\$25,000.00

\$25,000.00

\$25,000.00

\$20,000.00

\$95,000.00

meeting \$1,000.00

books \$500.00

designated \$3,000.00

misc \$500.00

\$50,000.00

\$5,000.00

\$8,000.00 -\$4,500.00 \$100,000.00

\$3,000.00 up

\$4,000.00 up

\$1,500.00 same

\$1,000.00 dn

\$6,000.00

\$6,000.00 comm \$500.00 dn 1400

\$5,000.00 up

\$1,000.00 sm

\$3,500.00 up

\$2,000.00 up

\$500.00 legal

\$2,000.00 dona

\$500.00 misc

\$500.00

\$96,500.00

\$1,500.00

\$2,000.00

Total Number of Donors	231	190	242	233	232
Average Donation (Dues)	\$81.68	\$111.53	\$107.86	\$122.78	\$58.90
Average Donation (Angel Fund)	\$75.51	\$144.31	\$60.04	\$103.71	\$77.62
Total Number of Donations	341	314	263	277	150
Number of Times Donor Gives/Year	1.5	1.7	1.1	1.2	1.5

\$100,000.00